



**Global
Challenges
Foundation**

The Road to Improving Human Cooperation – Voluntary Sharing of the Results of Trading Transactions

Author

Mei ShengLin

The submission proposes to instituting a sharing economy through the establishment of a centralized platform. The platform is intended to promote trust through transparency, thus reducing transaction costs, gaining trust and bringing about a perfect market through the full disclosure of opportunity costs and social costs. Full disclosure would be available to participants about the results of transactions. National governments would need to present the same degree of transparency and sharing of results. The platform is to resolve the contradiction between self-interest and interests of other persons in transactions, as participants share a certain percentage of property, profits and information assets to other participants. Participants are also able to provide or receive credit on the platform, if they conform to the sharing principles. Temporarily unused resources would be voluntarily shared with other participants. Transactions unfavorable to humanity would no longer be carried out, as externalities would be visible by others.





1. Abstract

THE ROAD TO IMPROVING HUMAN COOPERATION

In mankind's early primitive society, there were clan communes, and even up to now in parts of the world there are clan groups. Today, among the members of the poor and the wealthy families, there still exist ways and means of people helping each other and sharing property with each other.

The Voluntary Sharing of the Results of Trading Transactions is achieved through the inheritance and expansion of these behaviors. This may be done through individuals or a group of organizations, voluntarily starting and establishing a fair and transparent platform for Voluntary Sharing of the Results of Trading Transactions. This platform will change the one-time, one-way trading mode in today's society, bring about the sharing mechanism of the mutual bidirectional trading result in the platform, resolve the contradiction between self-interest and interests of other persons in transactions, and bring to fruition the unification of self-interest and interests of human society. The phenomenon under the conditions of human selfishness and speculation in transactions that deliberately undermine the interests of others can thus be prevented and avoided.

In the platform for each person, company, organization, national and international party, this can result in trading freely and willingly and coming up with temporarily unused labor gains or trading profits. It will lead to the free and voluntary borrowing or investment in equity for some people who have a timely need for property.

For all people in the platform, the optimal allocation in the property can also be achieved. It will then attract more people to join the platform, working together to voluntarily share more creative achievements or profits. Ultimately, all parties to the transaction can benefit mutually, and share all temporarily unused labor gains or trading profits in a win-win manner.

As long as transparency and fairness are achieved in the platform, no one will be willing to do anything that is unfavorable to mankind. This will reduce the occurrence of various man-made social problems in the real world. People will have more time, energy and property together to solve all kinds of natural problems facing mankind. The entire human race will also achieve the ideal state of the society with better and faster autonomy and common governance for all. The platform will make the best use of people and resources, with each platform participant considering its own needs, interdependence and mutual constraints.

2. Description of the model

1. DESCRIPTION OF THE PRINCIPLE OF THE THEORETICAL METHOD OF VOLUNTARY SHARING OF THE RESULTS OF TRADING TRANSACTIONS

In the long history of mankind from ancient times to the present, from the clan commune in the early primitive society of mankind and the clan groups up to now in parts of the world, and among the members of the poor and the wealthy families in the present day, there still exist ways and means of people helping each other and sharing property with each other.



Now in this kind of ancient clan communities, clan group and every family, we reached the idealized living condition of society. One of the hallmarks of the idealized living condition of society is that everyone voluntarily shares their creative and transactional outcomes with all their members. In such an environment, everyone can do their best, make the best use of things, supply according to will, and take all they need. The mutual endangering and contradictions between all members disappears.

If we, all human beings, can again achieve such a condition and model of living today, we will be able to reduce the unnecessary waste of resources in preventing wars and so on. We will also solve climate change and environmental pollution, violent wars, the disparity between the rich and the poor and so on in our present society. On the basis of long-term exploration of experimental practice, I have come to the conclusion that such a man-oriented idealized society can be realized by the principle of Voluntary Sharing of the Results of Trading Transactions.

In the principle of Voluntary Sharing of the Results of Trading Transactions, since both parties to the transaction want to share the results, it is only the transactions favorable to all parties that can exist long term. That is, transactions are only feasible in the market where they are useful and beneficial for human development.

All kinds of trading transactions not conducive to human development will eventually have no one willing to undertake them. As long as the principles of Voluntary Sharing of the Results of Trading Transactions spread all over the world, all the ugly phenomena in the world that are unfavorable to human beings will disappear as no one will want to do them. Within the universally acknowledged scope and for the common development of mankind, people can freely exert their utmost ability and achieve the ideal society of mankind.

Under the normal environment in society, people typically display the characteristics of profit-making. As long as we strive to voluntarily share trading results and be trustworthy, and can give a certain percentage of the trading results to each trading partner, under the same market conditions, we will attract more people to trade with us and can bring more market transactions, more profits, and more cash flow and credits. We can continue to come up with more property and share the results with others. Once a market is formed in which the results of a transaction are voluntarily shared, in the case of the same market conditions, people will be reluctant to trade in markets that do not share the results of a transaction. This will eventually attract everyone to Voluntary Sharing of the Results of Trading Transactions.

Under the theoretical approach, after someone has voluntarily shared the trading outcomes, he will optimize the allocation of human and financial resources and maximize profits in his industry. The platform will also attract more people in the society to learn and apply the principles. The principles of Voluntary Sharing of the Results of Trading Transactions will soon spread in society.

Everyone in the platform has the right and responsibility to trade with or refuse to trade with any person. People have to continue to create wealth, constantly improve quality of their products and services, continue to voluntarily share more



labor or trading profits, and attract others to trade with themselves to obtain the goods and services they need.

In addition, since people can share the trading results of all the trading partners in the platform that voluntarily share transaction results and promise to bear the responsibility to help all the trading partners, people in the platform hope that their counterparts will live a rich, happy, healthy and long life. Only then will they have the means to voluntarily lend out their property or invest in equity.

In the theoretical approach, Voluntary Sharing of the Results of Trading Transactions applies to everything that is beneficial to both parties in transactions, between individuals, companies, organizations or national and international parties. As long as our counterparts have real difficulties and they are willing to share their trading results voluntarily, we can come up with a certain percentage of our property or profits and give them production information assets that they greatly need for their lives.

We can also help them to follow the platform's principles to make bigger and stronger successes, so that they can work together to attract more trading partners and achieve mutual benefits and win-win situations. Together we can help more people in need, to achieve a broader range of methods for the voluntary sharing of trading results and to drive more people, businesses, organizations and countries to embark on the ideal social living environment.

When we continue to gain the trust of others and bring hope to the future, we will continue to take out a certain percentage of the proceeds and profits to lend and help our trading counterparts who are in difficulties.

As we continue to come up with a certain percentage of funds to lend and help more and more of these people, we will accumulate more funds and help more people. We will build a strong and attractive Voluntary Sharing of the Results of Trading Transactions platform network that is mutually beneficial, sharing and helpful for each other. We will continue to take out a higher percentage of transaction profit return. Ultimately everyone will be voluntarily sharing 100% of the trading results.

Temporarily unused property will be voluntarily shared with other people. "I will lend you the property. You will lend it to him. He will lend the property to me," in a forever sharing cycle.

The value of all human society is measured and exchanged only by time. Even if a small portion of people cannot recycle their belongings due to natural or man-made disasters, it will only be negligible in the overall circulation of people's property among Voluntary Sharing of the Results of Trading Transactions.

For example, if we have a 10% profit, it is possible for us to take 5% of it to lend to a transaction counterpart who is in difficulty. When we lend half the profits to help others, all of us will share 50% of our profits and reserves!

The voluntary sharing of trading results is also a clear principle of delineating creditors' rights, enabling creditors to have obligations and responsibilities to help the debtors obtain a living environment that is happy, rich, and healthy and



leads to longevity. It also makes the debtors willing and able to create more assets to reward the creditors and help other people. Creditors also have the power and responsibility to supervise the debtors, so that the debtors and creditors create wealth together, achieve the purpose of getting rich first, and lead others to wealth afterwards.

Once Voluntary Sharing of the Results of Trading Transactions is in operation in society, we can immediately see who does not share, who does share, the amount shared and the proportion. Those who voluntarily share the results of their trading transactions can thus attract more trading partners in the market, bringing more profits and credits for themselves. Together, it will lead to more people helping each other and living in an ideal win-win and shared living environment.

2. THE THEORY OF VOLUNTARY SHARING OF THE RESULTS OF TRADING TRANSACTIONS IN VARIOUS INDUSTRIES

1. Application in the product trading market

Voluntary Sharing of the Results of Trading Transactions is a way in which all parties to the transaction voluntarily share the results with the counterparties in an ordinary market of equal standing. It will allow all parties in the normal market transactions to consider the transactions for all.

Since the seller can share the future outcome of the sale of the product, he is willing to do his best for the product and is willing to sell the product at a lower price. This will eliminate counterfeit and shoddy products.

In addition, the buyer can enjoy the future benefits of the funds paid; he does not have to worry about the quality of the seller's products caused by human issues. Thus the buyer is very willing to buy the desired products, increasing the fluidity of the product economy in the society, reducing the waste and excess of resources, and maximizing the use of property.

2. Application relating to medical fields, education, employment, cooperation and other trading relations

People in medical fields, education, employment, cooperation and other trading relationships can be seen as parties to mutual transactional phenomenon of health, knowledge, time and technological management.

For example, if pharmacists, doctors and patients in the entire medical market industry chain voluntarily share transaction results, it will form a complete industry chain with everyone sharing the risks. Patients will not be afraid of irresponsible doctors and pharmacists, over-medication and so on. Doctors and pharmacists will have the freedom to choose their own medical solutions for their patients; they also provide patients with rationalized medical services.

This can ease the relationship between doctors and patients, improve medical services and technology and achieve a win-win situation for both doctors and patients.

In the education market, schools, educational staff and students will voluntarily share current and future trading results. This can lead to a more harmonious teaching environment, as more outstanding teachers and students will be attracted to and emerge in the sector. The world will increasingly rely more and more on the



community, teachers and students and alumni, building a win-win environment that will enable mankind to make outstanding contributions to schools.

In the employment transaction relationship, because both employers and employees can share all the benefits of cooperation in production, both parties can be confident and relieved to do their work voluntarily, to increase market share and competitiveness, and maximize the interests of the parties.

3. Application in national organizations and assistance and rescue

With regards to national revenue and expenditure policy, enterprises and the people will voluntarily pay more taxes if state personnel can share the benefits and results of taxation with tax-paying enterprises and employees and shoulder the responsibility and obligations of the shared tax revenue and assistance when the latter have difficulties.

The balance of the rights and responsibilities of public officials in the country will be raised. This will prevent autocratic political situations where staff from national machinery impose high tax and austere measures, indiscriminately abuse people's tax revenue, and harm the interests of the majority of people in the country under the imbalance of political power.

The Voluntary Sharing of the Results of Trading Transactions mechanism can bring about a better, democratic, equitable, prosperous and stable living environment for the people in the country.

In regards to resources for poverty alleviation and rescue, we must achieve a clear mechanism to correctly share credits and benefits so that those who do not genuinely need relief assistance cannot encroach on those resources. We can then truly undertake poverty alleviation and assistance for those in difficulties, and to prevent the social problems of interference and corruption during our work.

4. In the charity and award fund application

In the charity transaction relationship, the beneficiaries of charity donations will share the benefits of the future created with the donors. This will enable any public charity to continue to grow and develop, reduce the ineffectiveness of charity brought on by the selfish human nature among the sector, and maximize the benefits. It may also lead to more people willing to join the cause, continuing to expand the scope of public charities and benefit more people.

In the transaction relationship of the award fund, the award winners and presenters voluntarily share the achievements of technology and the benefits. Both the winners and the fund donors will bring more honors and awards, which will increase the fund's social influence and voice. We will be able to attract more people to work together to innovate and create, explore the future and solve various problems facing mankind.

5. The role of Voluntary Sharing of the Results of Trading Transactions in family and personal growth

In the field of children's education, parents use the principles of Voluntary Sharing of the Results of Trading Transactions to teach and pass on knowledge to children. This will cultivate a correct outlook on life and on the world earlier in life among the teenagers, enabling them to have a responsible attitude to pay back



their parents and society, and prevent them from developing a mentality of over-dependence on others and a pampered character.

In terms of marriage, work, communication and so on after people grow up, since the principles of Voluntary Sharing of the Results of Trading Transactions require sharing the achievements, even if there is a variety of intentional or unintentional deception and harm, and if for various reasons, marriage, work, communication and other aspects cannot be continued, a person who brings difficulties to another person also has the responsibility to help.

That is to say, even if the business is not successful, love should still be there. Bumpy rides in marriage, work, communication and so on do not exist in society to cause the pessimistic sentiment and tragedy where people hurt themselves and others.

In addition, in marriage, work, communication and other aspects of life, the willingness of the parties to voluntarily share the fruits of the transaction will be an expression of the sincerity of the parties.

3. MY OWN METHOD OF OPERATION IN RESEARCH AND PRACTICE

I promise to all those who have dealings with me that no matter who can borrow or get help from me, no matter when I have difficulty, I also hope that people who have borrowed my money or whom I have helped can use the principles of Voluntary Sharing of the Results of Trading Transactions to share the results of the transaction with their trading partners. When I have products that I am unable to sell temporarily and extra funds, I will unconditionally lend to my former trading partners and those whom I consider to be in need of the assets. No matter who I work with, we will share profits equally. They can borrow from me when they have difficulty. In my reciprocal trading circle of Voluntary Sharing of the Results of Trading Transactions, anyone can exchange things with others, and whoever has difficulty can borrow the property from all those who participate in Voluntary Sharing of the Results of Trading Transactions. If there are more people coming at the same time to borrow from me than I could afford, I will help those who really need help by contacting those who participate in Voluntary Sharing of the Results of Trading Transactions, or those who used to borrow from me and whom I have helped.

4. THE METHOD OF OPERATION OF VOLUNTARY SHARING OF THE RESULTS OF TRADING TRANSACTIONS IN SOCIETY

1. First of all, a person or a company may take out some of the results or trading profits of previous and existing unused labor, based on the theory of Voluntary Sharing of the Results of Trading Transactions, to establish a fair and transparent shared trading funds and trading platform.

Through the platform, people and goods are put there to trade and exchange. (This includes a certain period of time in the future when people can work within the platform, and people can create property and so on that are beneficial to the community and are valuable things.) Everyone in the platform is free to control their own sharing of trading assets and transactions.

2. For example, in the current economic crisis, there is a serious problem of contradiction between supply and demand in society. With a platform for



Voluntary Sharing of the Results of Trading Transactions, a farmer can lend \$10,000 of agricultural products on the platform and borrow \$8,000 of industrial products. This results in \$2,000 of credits that are temporarily shared on the platform. He can go to the platform to withdraw and trade, using the funds and items in future transactions. On the platform, a student who wants to work can lend a period of future man-hours or technology and borrow \$1,000 of agricultural products and \$7,000 of industrial products; this temporarily generates \$8,000 of debts on the platform to be repaid later through work, etc.

One factory owner lends \$15,000 of industrial products and borrows \$9,000 of agricultural products and labor. This creates \$6,000 of credits temporarily shared on the platform. He later recruits students to work and create more industrial products in the future that will be put into the sharing platform. This brings about the purpose of sharing the results of their respective trading transactions.

In addition, this Voluntary Sharing of the Results of Trading Transactions platform can prevent the lack of mobility and other contradictions in society and maximize the utilization of people and financial resources.

When people on the platform achieve the maximum utilization of these resources, it will attract more enterprises and personnel in society to join in. When the total lending assets of the platform is greater than the borrowed assets, it will attract more people who are temporarily living in difficult situations to join the platform. There, they may borrow assets in advance and create wealth with them, and repay them in various ways and methods.

Voluntary Sharing of the Results of Trading Transactions will thus enable everyone to do their best and make the best use of things, through the purpose of getting rich first and leading others to wealth afterwards.

3. When we first begin to implement Voluntary Sharing of the Results of Trading Transactions – that is, the voluntary sharing of property as long as we control the boundaries of our normal life and a reasonable profit margin – we choose the time for trading cooperation, and we give priority to cooperating and transacting with those who participate in the same platform. Participants thus expand the population who participate in the scheme, and together will share more property with others. The more we share the property, the more people will benefit. When we voluntarily share the money that is lent out, the benefits in the future outweigh the risk of depositing the money in banks and investing. The risk of storage and scrapping of the goods is greater than the bank interest and investment profits and the income from the sales of goods in storage. We can attract more people to the platform to voluntarily share the results of the transactions.

4. When we voluntarily give out credit to or invest in shares for people who need them, we first demand that they also do so according to the principle of Voluntary Sharing of the Results of Trading Transactions. Thus they, like us, will attract more people to trade with them and realize the optimal allocation of their personal and financial resources. They will have the ability to create more assets and profits, and later have the ability to repay the property borrowed and to help more people.

Also, on the platform, the means of credit on property should be implemented in a transparent market-oriented operation, accepting the participation and



supervision of all people. This prevents the danger of excessive concentration of power and corruption under shadow operations.

5. Conclusion

If people trade and exchange on the market based on the principles of Voluntary Sharing of the Results of Trading Transactions, no matter who is experiencing any difficulties, we can ask those who have the means to lend their assets and help. They can thus help us to overcome the difficulties. There will not be people in our society giving up life or harming others because of difficulties, and there will be no man-made crisis in modern society.

If people trade and exchange on the market based on the principles of Voluntary Sharing of the Results of Trading Transactions, no one will be willing to trade with those who seek only to live an extravagant life without regard to the lives of others.

Even if there is a disparity of the amount of credit and debt, resources in society will not be concentrated only in the hands of a few rich and powerful people. We can all eat together at a table for food if we eat just enough until fully finished. We can optimize the rational allocation and utilization of resources in society, and achieve a fair and equitable trading and exchange social environment.

If people trade and exchange on the market based on the principles of Voluntary Sharing of the Results of Trading Transactions, all the transactions in society will be intertwined with each other. If one person does something that endangers others and brings others into trouble, everyone has to assume the responsibility of helping those in need.

Everyone must be supervised and restricted by everyone else, or else they will be abandoned by others in society. No one will be willing to do something harmful to others and thus risk not having others willing to trade with him. Things detrimental to mankind will not be done by anyone. Mankind will live a rich, happy, healthy and long life.

Let us work together to reproduce the ideal environment in which humankind again lives like the clan commune of primitive society and similar to our family life. Let us commit ourselves so that everyone – families, company organizations, nations and all human beings – can use the principles of Voluntary Sharing of the Results of Trading Transactions. Let us work to ensure that each and every one of us – our families, our companies, our countries and all human beings – can live and develop in a happy and beautiful environment. If all of us join together, we human beings can defeat mankind's natural and man-made disasters in the long run, so that we can grow forever.



3. Motivation

1. CORE VALUES

The Road to Improving Human Cooperation – All theoretical approaches in the Voluntary Sharing of the Results of Trading Transactions are established in normal market transactions. They are available at any time and environment, and for anyone to operate. These approaches will bring about benefits for mankind and respect for research practices that are based on equality, freedom and fairness.

From the primitive clan community groups in ancient times, to every small family today, whether wealthy or poor, the implementation of the principles of Voluntary Sharing of the Results of Trading Transactions has always been in operation.

The entire human race will also achieve the ideal state of the society with autonomy for everyone and common governance for all; the best use of people and things; the voluntary supply by all, each person taking their own needs, with interdependence and mutual constraints. These practical and empirical principles, from reality to theory, have existed in mankind since ancient times.

2. DECISION-MAKING CAPACITY

Models of decision-making in governance are viable and accessible to all. Everyone can participate and operate as simply as possible. Under no circumstances will there be any serious delays that would hinder the full response to the challenges, thanks to each party's veto power.

3. EFFECTIVENESS

The principle of Voluntary Sharing of the Results of Trading Transactions can solve today's problem of one-off one-way transactions, redistribute many times the results of trading transactions, protect the interests of all parties in the future, and realize a social environment where people help each other and share an ideal win-win life.

The governance model can meet global challenges and risks, and ensure decisions made are simple and easy to implement. From the primitive clan community groups in ancient times, to every small family today, the implementation of the method has always been in operation. This article describes a systematic theory that is extended to trading transactions in lives of various industries in modern society. As long as we can control the general risks in the practice of Voluntary Sharing of the Results of Trading Transactions, and ensure all transactions are transparent, open, impartial and fair, I think transactions between trading partners are achievable in modern society.

4. RESOURCES AND FINANCES

In modern materialized and informationized society, governance models of Voluntary Sharing of the Results of Trading Transactions can provide sufficient human and material resources, which will be available for use through finance in a fair and transparent manner.

5. TRUST AND INSIGHT

In the principle of Voluntary Sharing of the Results of Trading Transactions, everyone's trust is established through transparent and equitable trading with each other, conducted in a natural, conscientious and voluntary manner.



Transparency in decision-making and deep insight depend on the fairness and openness of trading transactions between traders on the Voluntary Sharing of the Results of Trading Transactions platform and the extent to which people trust and rely on the platform.

6. FLEXIBILITY

In the Voluntary Sharing of the Results of Trading Transactions platform, there is autonomy for everyone and common governance for all; the best use of people and things; the voluntary supply by all, each party taking their own needs for the operation of trading transactions. At any time and place, under any environment, the mechanism's structure and components can be amended and improved.

7. PROTECTION AGAINST THE ABUSE OF POWER

In the Voluntary Sharing of the Results of Trading Transactions platform, equal claims on credits are realized by each individual person, group, organization, country or group of countries, determined by whether there is a mutual willingness to deal with each other. There is no need to go through another control system to take action.

8. ACCOUNTABILITY

By normalizing the advantages of people in the market and avoiding human nature of profit making, we will reduce trade with people who do not promise voluntary sharing of trading results and with untrustworthy people. We use Voluntary Sharing of the Results of Trading Transactions to balance the rights of claims of all parties. It will automatically force all people to abide by the principles of Voluntary Sharing of the Results of Trading Transactions. Some ways and means of economic management will solve the responsibility system as well.